

SYLLABUS

COURSE NO. AND TITLE: BADM 230 Business Law

NUMBER OF CREDITS: 3

CATALOG DESCRIPTION: This course is a general introduction to business applications of law. Principle areas of concentration are contracts, agency, bailments, sales, and commercial paper.

Common Student Learning Outcomes

Upon successful completion of San Juan College programs and degrees, students will....

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| <i>I. Learn</i> | <i>Students will actively and independently acquire, apply and adapt skills and knowledge to develop expertise and a broader understanding of the world as lifelong learners.</i> |
| <i>II. Think</i> | <i>Students will think analytically and creatively to explore ideas, make connections, draw conclusions, and solve problems.</i> |
| <i>III. Communicate</i> | <i>Students will exchange ideas and information with clarity and originality in multiple contexts.</i> |
| <i>IV. Integrate</i> | <i>Students will demonstrate proficiency in the use of technologies in the broadest sense related to their field of study.</i> |
| <i>V. Act</i> | <i>Students will act purposefully, reflectively, and respectfully in diverse and complex environments.</i> |

GENERAL OBJECTIVES:

General objectives of the course are:

- A. To introduce the student to the legal environment of business, including the legal process, constitutional and administrative law, criminal law, and tort law.
- B. To introduce the student to the nature and law of contracts, including formation of contracts, special aspects of contracts, discharge of contractual obligations, and remedies for non-performance of contractual duties.
- C. To introduce the student to Article 2 of the Uniform Commercial Code, to include the scope of Article 2, transfer of title, risk of loss, warranties and product liability, performance of sales contracts and an overview of remedies available for breach of sales contracts.
- D. To introduce the student to the nature and law of commercial paper, to include form, transfer, holder in due course, liability of parties, and bank deposits and collections.
- E. To introduce the student to real and personal property and bailments.

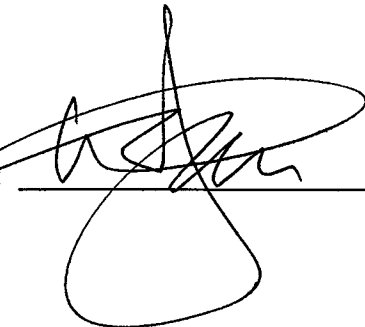
SPECIFIC OBJECTIVES/OUTCOMES:

At the conclusion of this course the student should be able to:

- A1. Name the basic documents used to initiate and respond to civil actions filed in a legal tribunal. (L)
- A2. Explain the function of a trial court and an appellate court. (L,T)
- A3. Explain the difference between a criminal case and a civil case in terms of purpose, relief, and impact upon business and society. (L,T)
- B1. Identify the basic elements of a contract. (L)
- B2. Evaluate common commercial contracts to determine if any special considerations are necessary to make them enforceable. (L,T)
- B3. List and explain three basic ways that contractual obligation can be discharged. (L,T)
- B4. List three basic classifications of damages awarded by courts, identify the type most often used in breach of contract cases, and explain the purpose of an award of damages for breach of contract. (L,T)

- C1. Identify the types of property covered by the Law of Sales. (L)
- C2. Distinguish between transfer of title and transfer of risk of loss, and the significance on both upon buyer and seller. (L,T)
- C3. Define and identify the two major categories of warranties and be able to identify the scope of warranties as they relate to the status of buyer and seller. (L,T)
- D1. Analyze a document to determine whether it falls within the scope of the law of commercial paper and negotiability. (L,T)
- D2. Identify three methods use to transfer commercial paper and the impact of each method upon the holder. (L,T)
- D3. Analyze an example of commercial paper and identify the person or persons who are primarily and secondarily liable for its payment. (L,T)
- D4. Trace the collection of a piece of commercial paper through the banking system. (L,T)
- E1. Explain the difference between real and personal property and give an example of each. (L,T)
- E2. Define a bailment, give example of three types of bailments, and explain the basis of the liability each type imposes. (L,T)

Syllabus developed by:



Date:

8-17-2004

Syllabus reviewed by: _____

Date: _____